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WE ARE HIRING

AGRIBUSINESS & ENTERPRISE DEVELOPMENT SPECIALIST

Duty Station: Iringa, Tanzania | Frequent travel to project locations

ROLE PURPOSE

Support enterprises, entrepreneurs, farmer organizations and value-chain actors through assessment, training, facilitation, coaching and mentoring. The Specialist will learn and adapt methodologies, organize assigned activities, support application of learning, monitor progress and document results.

KEY RESPONSIBILITIES

- Conduct needs assessments and translate findings into practical training, coaching or enterprise-support plans.
- Learn and adapt new agribusiness and enterprise-development modules, manuals and partner methodologies.
- Prepare session plans, materials, exercises and participant arrangements for assigned activities.
- Facilitate participatory training in English and Kiswahili for SMEs, entrepreneurs, farmers and farmer organizations.
- Coach and mentor participants to apply learning to real business, organizational and value-chain challenges.
- Support enterprise strengthening, aggregation, market linkages, farmer organizations and other value-chain activities.
- Mobilize participants and coordinate assigned trainings and field activities with limited supervision.
- Conduct assessments, follow-up visits and adoption monitoring, and collect required evidence.
- Prepare timely activity reports, assessment findings, coaching notes and recommendations.

MINIMUM QUALIFICATIONS

- Bachelor's degree in Agribusiness, Agricultural Economics, Business Administration, Entrepreneurship, Development Studies, Agricultural Extension or a related field.
- At least 1-3 years of relevant experience in agribusiness, enterprise development, training/facilitation, community engagement or project implementation.
- Proven facilitation experience; experience working with enterprises, farmers or farmer organizations is highly desirable.
- Excellent spoken and written English and Kiswahili, good digital skills, and willingness to travel frequently.

WHAT WE ARE LOOKING FOR

- Strong training, facilitation, coaching and mentoring skills.
- Fast learning ability and confidence mastering new modules and methodologies.
- Ability to conduct needs assessments, analyze problems and identify practical interventions.
- Strong planning, organization and self-management skills.
- Community mobilization and stakeholder-engagement skills.
- Clear and professional communication in both English and Kiswahili.
- Strong monitoring, documentation and report-writing skills.
- Initiative, adaptability, integrity and ability to work with limited supervision.

SUCCESS IN THIS ROLE

- New modules and methodologies are learned quickly and delivered confidently.
- Interventions respond to assessed needs and lead to practical action.
- Assigned activities are well prepared, mobilized and properly documented.
- Follow-up coaching and adoption monitoring are completed as required.
- Reports and field documentation are accurate and submitted on time.
- The Specialist represents Flying Dream professionally and flags challenges early.

IDEAL CANDIDATE

An emerging agribusiness and enterprise-development professional who can learn, facilitate workshops, assess enterprise needs, mobilize farmer groups, coach participants, monitor progress and prepare professional reports. We are looking for a hands-on practitioner, not only a presenter.

Application Method

Email your CV and short cover letter to careers@flyingdream.co.tz. Subject: Application - Agribusiness & Enterprise Development Specialist.

Application Deadline

30th September 2026

Required Documents

Curriculum Vitae (CV) and a short cover letter.

FLYING DREAM COMPANY LIMITED

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